



Credit Application Letter-Photo

Dear Customer:

Thank you for applying for credit terms with Tamron USA, Inc. Attached is a credit application and terms of agreement. Please read the terms as well as the below information. We look forward to providing you with quality products and a mutually beneficial relationship.

Tamron USA, Inc. offers credit to those customers deemed credit worthy, as credit is a privilege. Below are the guidelines for granting credit and items we would like to emphasize from the terms of agreement.

- Criteria for credit terms with Tamron USA, Inc.
 1. Tamron USA, Inc. must be able to order a Dun & Bradstreet credit report on your company and/or the personal history of the owners. Our policy is to rely on this public information to extend credit.
 2. If there is no public information, credit references must be strong. Since contacting credit references is a manual process, it could take up to two weeks to process your application. Please consider this when placing orders. If credit references do not provide information, your credit application could be declined.

- Significant terms of agreement are:
 1. Terms are Net 10 EOM
 2. Finance charges of 1.5% per month will be applied to balances outstanding over 30 days.
 3. Terms are reviewed annually and your terms could be rescinded for a history of delinquent payments.

Thank you again for your business. We look forward to a mutually advantageous and successful relationship. Please call us if you have any questions.

Regards,

Tamron Credit Department



CREDIT APPLICATION- PHOTO

APPLICATION INFORMATION (please print)

| | | | |
|---|--|----------------------|--|
| Company Name | | Phone # | |
| Billing Address | | Fax # | |
| City | | State, Zip Code | |
| Ship To Address (if different than bill to) | | Phone # | |
| City | | State, Zip Code | |
| DBA-"Doing Business As" Name | | Sales Representative | |
| Federal ID # | | Dun & Bradstreet # | |
| Email Address | | Company Website | |

BUSINESS INFORMATION (check one)

| | | | | |
|-------------------|-------------------|--------------------------|----------------------------|--------|
| Sole Proprietor: | Partnership: | Corporation: | LLC: | Other: |
| Year Established: | No. of Employees: | Annual Sales Last Yr: \$ | Estimated Sales this Yr:\$ | |

TYPE (check all that apply)

| | | | | |
|-----------------|--------------|---------------------|--------------|-----------------|
| Retail Photo: | Internet: | Catalog/Mail Order: | Distributor: | Photo Finisher: |
| Warehouse Club: | Chain Store: | Other: | | |

NAME OF OFFICERS

| | |
|--------------------------|-----------------------|
| Owner/President | SS # |
| Home Address | City, State, Zip Code |
| Phone # | Email |
| Co-Owner/ Vice President | SS # |
| Home Address | City, State, Zip Code |
| Phone # | Email |

PHOTO SUPPLIERS (check all that apply)

| | | | | |
|---------|----------|--------|----------|--------|
| Bogen: | Canon: | Fuji: | Minolta: | Nikon: |
| Pentax: | Samsung: | Sigma: | Olympus: | Sony: |

TYPE OF PRODUCT TO BE PURCHASED

| | |
|-------------------------------|-------------------|
| Tamron: | Parts & Repair: |
| Estimated Annual purchase: \$ | Initial Order: \$ |

TRADE REFERENCES (include those vendors critical to your business who have already granted credit to your company)

| VENDOR NAME | PHONE # | FAX # | ACCOUNT # |
|-------------|---------|-------|-----------|
| 1. | | | |
| 2. | | | |
| 3. | | | |
| 4. | | | |

BANK REFERENCE

| | | |
|----------------|-------------|-------|
| Bank Name | Phone # | Fax # |
| Address | | |
| Contact Person | Account No. | |



GENERAL INFORMATION

STORE CONTACT

| | | |
|-------|--------|--------|
| Name: | Phone: | Email: |
|-------|--------|--------|

SHIPPING/RECEIVING CONTACT

| | | |
|-------|--------|--------|
| Name: | Phone: | Email: |
|-------|--------|--------|

ACCTS. PAYABLE CONTACT

| | | |
|-------|--------|--------|
| Name: | Phone: | Email: |
|-------|--------|--------|

Do you have a website interchange for payments? _____

AUTHORIZED PURCHASING AGENTS

| | | |
|-------|--------|--------|
| Name: | Phone: | Email: |
|-------|--------|--------|

| | | |
|-------|--------|--------|
| Name: | Phone: | Email: |
|-------|--------|--------|

Do you have a website interchange for purchase orders? _____

HOURS OF OPERATION

| | | | | | | |
|------|------|-------|-------|--------|------|------|
| Sun: | Mon: | Tues: | Weds: | Thurs: | Fri: | Sat: |
|------|------|-------|-------|--------|------|------|

Current financial statement must be attached. If not, specify when available: _____

Has either the business or owners/officers been involved in bankruptcy, foreclosure, insolvency, or assignment? _____

If yes, specify details: _____

Will you accept C.O.D. or check with order until credit is approved? _____

Other comments: _____

The information on this application is for the purpose of obtaining credit and is represented by the applicant to be true and complete. The applicant authorizes Tamron USA, Inc. to investigate all credit references and any other matters pertaining to its financial responsibility. The applicant agrees to be responsible for and to pay collection costs and expenses and/or attorneys' fees incurred by the applicant in the collection of past due amounts, together with interest on such due amounts at the maximum rate permitted by law. The applicant will have a continuing obligation to notify Tamron USA, Inc. of any material change should any occur to the applicants' business.

Printed Name: _____ Title: _____
(Officer)

Signature: _____ Date: _____

Witness: _____ Date: _____

*** Upon completion of application, mail the original to the address below Attn: Credit Dept. If you wish to expedite your application, you may fax it to 631-858-8464. Please remember to mail the original.**

GUARANTEE

For value received, and the further consideration of any credit we may extend to (named on the reverse side) the undersigned hereby unconditionally guarantees the full and punctual payment to us of all indebtedness, which the customer has incurred or may hereafter incur for the purchase of merchandise from Tamron USA, Inc.

Tamron USA, Inc., or its assigns, may at any time without consent of, or notice to, the undersigned, and without impairing or releasing the obligations of the undersigned hereunder:

1. Change the manner, place or terms of payment, and/or change or extend the time of payment of, or renew or alter, any indebtedness of the Customer and/or any security;
2. Sell, exchange, release, surrender, realize upon or otherwise deal with in any manner any property at any time securing the indebtedness hereby guaranteed;
3. Exercise or refrain from exercising any rights against the Customer or others (including the undersigned) or otherwise act or refrain from acting; and
4. Settle, compromise or subordinate any indebtedness hereby guaranteed or any security here for.

This Guarantee is a continuing guarantee of payment and shall continue in full force and effect until such time as we receive from the undersigned written notice of its revocation. Such revocation shall not in any way relieve the undersigned from liability from an indebtedness incurred prior to the actual receipt by us of said notice.

This Guarantee is a primary obligation of the undersigned and the undersigned hereby waives any right at law or in equity to require that you exhaust your remedies against the Customer (or against any other person) and agrees that you may proceed directly against the undersigned for payment of any amount or amounts payable to you by the Customer whether or not any demand has been made upon the Customer.

No delay on your part in exercising any of your rights shall constitute a waiver thereof. No waiver of your rights, and no modification or amendment of this Guarantee, shall be deemed unless in writing.

Each guarantor also hereby waives any claim, right or remedy which such guarantor may now have or hereafter acquire against the customer that arises hereunder and/or from the performance by any guarantor hereunder including, without limitation, any claim, remedy or right of subrogation, reimbursement, exoneration, contribution, indemnification, or participation in any claim, right or remedy of Tamron USA, Inc. against the customer or any security which Tamron USA, Inc. now has or hereafter acquires, whether or not such claim, right or remedy arises in equity; under contract, by statute, under common law or otherwise.

This Guarantee shall be binding upon the undersigned, his (her) legal representatives and successors and assigns and shall inure to your benefit and the benefit of your successors and assigns. This Guarantee shall be governed in accordance with the laws of the State of New York.

Signed: _____ Date: _____

Name (Please print or type)

(Street Address)

(City, State, Zip)

Witness: _____ Notary: _____